

INTERNATIONAL CORPORATE SALES EXECUTIVE

We are looking for a Vibrant Positive Strong Willed Person

- Looking for a Sales Career with a fast track career progression and High Commission Structure?
- Do you want exposure to the regional corporate market
- Are you intrigued at the idea of “selling critical skills, knowledge and connections”?

As a Corporate Sales Executive, you will execute and market our corporate training events to Senior Decision Makers of Fortune 500 companies and public listed companies across Asia

Agile Avant is your platform for growth

Responsibilities:

- Conduct market research on the right target clients
- Sell and market our training programs
- Make outbound calls to connect to senior decision makers from large corporations across the ASEAN territory
- Train and coach junior sales personnel on sales techniques and persuasion skills
- Achieving personal sales target

Benefits:

- High Commission Structure
- Fresh and Energetic Work Environment
- Excellent growth and development opportunities
- Medical Sports (e.g. gym), EPF, Socso
- Basic + Commission

Requirements:

- We are looking for candidates with at least a Diploma/ Bachelor's Degree/Post Graduate diploma/ Professional Degree/ Master's Degree in any field
- Determined, disciplined and driven in achieving results
- Required language(s): English
- No work experience required as training will be provided
- Corporate sales experience will be an added advantage
- Fresh graduates are encouraged to apply

Internship for Sales and Marketing

Responsibilities:

- . Build database for strategic marketing campaign
- . Assist in marketing based research in regards to finding potential leads
- . To be involved in the preparation and execution of a corporate training program
- . Support the sales team with their sales campaign
- . To help the marketing team with their email campaign and follow ups
- . Ad hoc communication with international corporate trainers and company clients when needed.

Benefits:

- . Committed to the learning and development of our staff
- . Excellent and energetic work environment
- . Opportunities for career development for candidates with a proven track record

Requirements:

- We are looking for degree students /diploma students in Marketing/Mass communication/ Business and Management.
- Required skill(s): Tech Savvy is an added benefit
- Required language(s): English.
- 2 Internship position(s) for duration of 3 to 4 month(s)

We are open to students from other field of studies, who might be interested in international marketing, event management and knowledge-based sales management.

Location:

Suite 28.05 Level 28, Office Tower, JB City Square
108, Jln Wong Ah Fook, 80000 JB, JOHOR

HR Contact :

Nash

Human Resource Manager

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